Tony Kunglinski's RAIL EQUIPMENT FINANCE

CONFERENCE





Rail Equipment Finance Conference

Registration

Flores Foyer

Margarita Bar

Flores Foyer

Margarita Bar is sponsored by: Ascensor Consulting LLC Fundamental Advisors

Ascensor Consulting



Md02:9

Welcome Reception

Waterfall

Opening Reception is sponsored by: Cathcart Rail Infinity Transportation







7:30AM



North American Railcar Review Day One

Registration & Continental Breakfast

Flores Foyer

Breakfast is sponsored by: American Industrial Transportation (AITX) Boundary Rail Hempel (USA), Inc.





Opening Remarks

Flores Ballroom

Speakers:

David Nahass – President – Railroad Financial Corporation
William Geiger – Senior Vice President – Railroad Financial Corporation
Andrew Falcone – Vice President – Railroad Financial Corporation

North American Railcar Review

Flores Ballroom

Moderator:

David Nahass – President – Railroad Financial Corporation

Speaker:

David Humphrey – Senior Data Scientist – Railinc



Monday Morning Kickoff Keynote

Flores Ballroom

Moderator:

William Vantuono – Editor-in-Chief – Railway Age

Speaker:

John Orr – EVP Operations and COO – Norfolk Southern Corporation

M∀00:6

Manufacturing Review

Flores Ballroom

Moderator:

David Nahass – President – Railroad Financial Corporation

Speaker:

Brian Smalley - Executive Vice President - National Steel Car

M∀05:6

Coffee Break

Flores Foyer



Coffee Break is sponsored by: American Industrial Transportation (AITX)

FTR Keynote

Flores Ballroom

Moderator:

David Nahass – President – Railroad Financial Corporation

Speaker:

Eric Starks – Chairman of the Board – FTR



PLG Keynote

Flores Ballroom

Moderator:

David Nahass – President – Railroad Financial Corporation

Speaker:

Taylor Robinson – Managing Director – Energy & Investment Strategy –

PLG Consulting

Tank Car Marketplace

Flores Ballroom

Moderator:

David Nahass – President – Railroad Financial Corporation

Speaker:

Dan Anderson – VP, Corporate Strategy – Trinity Industries, Inc.

Luncheon

Fiesta Ballroom



Luncheon is sponsored by: FreightCar America, Inc. GATX Corporation



Lunch Speaker

Fiesta Ballroom

Moderator:

David Nahass – President – Railroad Financial Corporation

Speaker:

Sam Sexhus – Vice President – Surface Transportation – Oliver Wyman



Intermodal Environment

Flores Ballroom

Moderator:

William Vantuono – Editor-in-Chief – Railway Age

Speaker:

Ron Sucik - President - RSE Consulting

2:15PM

Steel Products and Scrap

Flores Ballroom

Moderator:

David Nahass – President – Railroad Financial Corporation

Speakers:

Stefano Rieppi - AVP Equipment, Fleet and Capacity Planning -

Norfolk Southern Corporation

Paddy O'Neill - Principal - Glynn Lane Consulting

3:00PM

Coffee Break

Flores Foyer



Coffee Break is sponsored by: American Industrial Transportation (AITX)

Coal Market Update

Flores Ballroom

Moderator:

David Nahass - President - Railroad Financial Corporation

Speaker:

John Ward – Executive Director – National Coal Transportation Association



Boxcar Briefing

Flores Ballroom

Moderator:

David Sellers – Consultant – The Greenbrier Companies

Speakers:

David Horwitz - Vice President & Group Executive, Portfolio

Management & Procurement – GATX Corporation

Anthony Petrillo – Transportation Manager – Packaging

Corporation of America

Doug Driscoll – VP Asset and Procedure to Pay –

Genesse & Wyoming Railroad Services, Inc.

Railcar Valuation, Leasing and Lease Rates

Flores Ballroom

Moderator:

David Nahass – President – Railroad Financial Corporation

Speakers:

Bryan Vaughan – Vice President – Sales & Marketing – Modern Rail Capital, LLC

Patrick Mazzanti – President – Railroad Appraisal Associates

Sean Hankinson - Principal - Adaptive Rail Solutions Ltd.

Greg Schmid – Managing Director – Rail – Residco

Johanna Biggs – Accredited Senior Appraiser – Biggs Appraisal

Adjourn

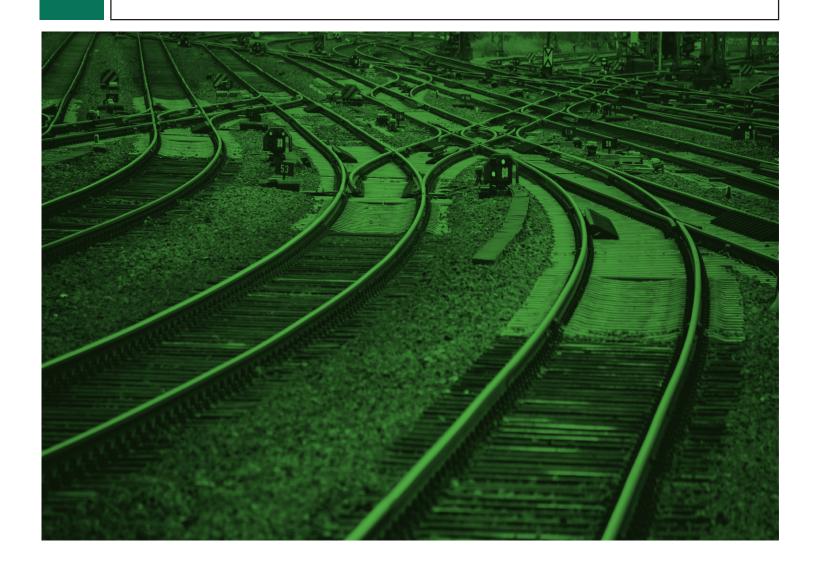


Reception

Waterfall

Reception is sponsored by: Alvord and Alvord PLLC Union Tank Car Company ALVORD AND ALVORD PLLC







North American Railcar Review Day Two

№₩**00**:9

REF FUN RUN / WALK

Starts promptly in Resort Lobby

REF Fun Run / Walk is sponsored by: ING Bank



7:30AM

Registration & Continental Breakfast

Flores Foyer

Breakfast is sponsored by: ATEL Capital Group Fifth Third Bank TGS Cedar Port







8:00 A M

ABH Consulting Keynote

Flores Ballroom

Moderator:

David Nahass – President – Railroad Financial Corporation

Speaker:

Anthony Hatch – Analyst/Consultant – ABH Consulting



10:25AM

Tuesday Morning Keynote

Flores Ballroom

Moderator:

William Geiger – Senior Vice President – Railroad Financial Corporation

Speaker:

Sergio Rebelo - Professor - Northwestern University -

Kellogg School of Management

Coffee Break

Flores Foyer



Coffee Break is sponsored by:
American Industrial Transportation (AITX)

Covered Hopper Focus

Flores Ballroom

Moderator:

William Vantuono – Editor-in-Chief – Railway Age

Speaker:

Patrick Kurtz – VP Portfolio Management – American Industrial

Transport, Inc.

Operating Lessor Keynote

Flores Ballroom

Moderator:

David Nahass – President – Railroad Financial Corporation

Speaker:

Paul Titterton – EVP and President, Rail North America –

GATX Corporation



2:30PM

Adjourn

Women in Rail Luncheon

Morgan's Patio

ALVORD AND ALVORD PLLC

Luncheon is sponsored by: Alvord and Alvord PLLC

Annual Golf Outing & Lunch

La Quinta Resort – Mountain and Dunes Courses *Golfers are required to be in carts



Annual Golf Outing & Lunch sponsored by: CIT Rail
TrinityRail



Golf Drink & Snack Cart is sponsored by: Williams Hayward Protective Coatings, Inc.



Reception

Waterfall

Reception is sponsored by: Bank of America Corporation Modern Rail Capital, LLC Oliver Wyman











Power-Power-Power

Day Three

Registration & Continental Breakfast

Flores Foyer

Breakfast is sponsored by: HGmotive Inc.



8:20AM

Opening Remarks

Flores Ballroom

Speakers:

David Nahass – President – Railroad Financial Corporation William Geiger – Senior Vice President – Railroad Financial Corporation **Andrew Falcone** – Vice President – Railroad Financial Corporation

North American Locomotive Review

Flores Ballroom

Moderator:

David Nahass – President – Railroad Financial Corporation

Speaker:

David Humphrey - Senior Data Scientist - Railinc



Wednesday Morning Kickoff Keynote

Flores Ballroom

Moderator:

David Nahass – President – Railroad Financial Corporation

Speaker:

Donald Graab – General Manager – Triangle Brothers and Associates, LLC

Coffee Break

Flores Foyer



Coffee Break is sponsored by: American Industrial Transportation (AITX)

M∀00:01

Rail Industry GHG Emissions Reduction Update

Flores Ballroom

Moderator:

William Vantuono – Editor-in-Chief – Railway Age

Speaker:

Wayne Kennedy - Chief Consultant - Kennedy Consulting

10:40AM

Motive Power Fuel Storage In A Low/ No Carbon World

Flores Ballroom

Moderator:

David Nahass – President – Railroad Financial Corporation

Speaker:

Pedro Santos - Chief Technology Officer - HGmotive Inc.



CPKC Motive Power Update / Keynote

Flores Ballroom

Moderator:

William Vantuono – Editor-in-Chief – Railway Age

Speaker:

Matthew Findlay - Director Hydrogen Locomotive COE - CPKC

11:40AM

Locomotive Manufacturer Report - Part I

Flores Ballroom

Moderator:

William Vantuono – Editor-in-Chief – Railway Age

Speaker:

Andrew Anderson - Director, Product Management - Progress Rail

Lunch Break

Flores Foyer



Sandwiches and refreshments are sponsored by: Biggs Appraisal

Locomotive Manufacturer Report - Part II

Flores Ballroom

Moderator:

William Vantuono – Editor-in-Chief – Railway Age

Speaker:

Joseph Stack - Director Business Development - Rail North America

- Cummins CSSNA



Powering the Future: A Comparative Analysis of Motive Power Technologies

Flores Ballroom

Moderator:

William Vantuono – Editor-in-Chief – Railway Age

Speaker:

Joel McNeil – Executive Vice President – Brookville Equipment Corporation

Analyzing The Locomotive Marketplace

Flores Ballroom

Moderator:

William Vantuono – Editor-in-Chief – Railway Age

Speaker:

Jason Kuehn – Vice President – Oliver Wyman

Locomotive Backlog Update Flores Ballroom

Moderator:

David Nahass – President – Railroad Financial Corporation

Speaker:

Stuart Biggs - Managing Director - Biggs Appraisal



Locomotive Valuation and Leasing

Flores Ballroom

Moderator:

David Nahass – President – Railroad Financial Corporation

Speakers:

Patrick Mazzanti – President – Railroad Appraisal Associates

Greg Schmid – Managing Director – Rail – Residco

Rick Ortyl – Vice President & Family Owner – Metro East Industries

Closing Remarks



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TUESDAY BIKE RIDE

CATHCART RAIL

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RAIL EQUIPMENT FINANCE CONFERENCE